# UNITED STATES

	SEC	CURITIES AND EXCHANGE WASHINGTON, D.C. 2	COMMISSION	
		FORM 8-K		
		CURRENT REPOR	T	
		Pursuant to Section 13 or of the Securities Exchange A		
	Date	of Report (Date of earliest event rep	oorted): May 8, 202	5
		SOUNDHOUND AI, (Exact name of registrant as specific		
	Delaware	001-40193		85-1286799
	(State or other jurisdiction of incorporation)	(Commission File Number)		(I.R.S. Employer Identification No.)
	5400 Betsy Ross Drive Santa Clara, CA			95054
	(Address of principal executive of	ffices)		(Zip Code)
Ch		ner name or former address, if chan	ged since last report	
	lowing provisions (see General Instruction A.2. be		msry me ming oong	ation of the registrant under any of the
	Written communications pursuant to Rule 425 u	under the Securities Act (17 CFR 23	30.425)	
	Soliciting material pursuant to Rule 14a-12 und	er the Exchange Act (17 CFR 240.1	(4a-12)	
	Pre-commencement communications pursuant t	o Rule 14d-2(b) under the Exchang	e Act (17 CFR 240.	14d-2(b))
	Pre-commencement communications pursuant t	o Rule 13e-4(c) under the Exchange	e Act (17 CFR 240.1	13e-4(c))
	Title of each class	Trading Symbol	Name	of each exchange on which registered
	Class A Common Stock, \$0.0001 par value per arrants, each exercisable for one share of Class A Stock at an exercise price of \$11.50 per share, sul adjustment	Common SOUNW		The Nasdaq Stock Market LLC The Nasdaq Stock Market LLC
	icate by check mark whether the registrant is an experior or Rule 12b-2 of the Securities Exchange A			e Securities Act of 1933 (§230.405 of this
Em	erging growth company $\square$			
	in emerging growth company, indicate by check revised financial accounting standards provided p			ed transition period for complying with any new

#### Item 2.02 Results of Operations and Financial Condition.

On May 8, 2025, SoundHound AI, Inc. (the "Company") issued a press release announcing financial results and operational highlights for the first quarter ended March 31, 2025. A copy of the press release is furnished as Exhibit 99.1 to this current report on Form 8-K. The Company is also furnishing as Exhibit 99.2 to this current report on Form 8-K the condensed consolidated balance sheets of the Company as of March 31, 2025, and the related condensed consolidated statements of operations and comprehensive loss and condensed consolidated statements of cash flows for the period ended March 31, 2025.

#### Item 9.01. Financial Statement and Exhibits.

<b>Exhibit Number</b>	Description
99.1	Press Release, dated May 8, 2025
99.2	Financial statements for the period ended March 31, 2025
104	Cover Page Interactive Data File (formatted as inline XBRL)

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

February 27, 2025 SoundHound AI, Inc.

By: /s/ Keyvan Mohajer

Name: Keyvan Mohajer
Title: Chief Executive Officer

#### SoundHound AI Reports Record First Quarter, Up 151% With \$29.1 Million in Revenue

The company ended the quarter with a strong cash position of \$246 million and no debt

SANTA CLARA, Calif.--(<u>BUSINESS WIRE</u>)--SoundHound AI, Inc. (Nasdaq: SOUN), a global leader in voice artificial intelligence, today reported its financial results for the first quarter 2025.

"SoundHound continues to extend its reach and create new possibilities for real world AI applications. The release of our complete AI agent platform delivers full, voice-enabled Agentic AI for customers across all industries," said Keyvan Mohajer, CEO and Co-Founder of SoundHound AI. "At the same time, our bold growth initiatives are paying dividends, and we're realizing significant cross-sell and upsell opportunities following our acquisitions."

#### First Quarter Financial Highlights

- Reported revenue was \$29.1 million, an increase of 151% year-over-year; no customer accounted for more than 10% of our revenue in the quarter, showing continued diversification of customers.
- GAAP gross margin was 36.5%; non-GAAP gross margin was 50.8%
- GAAP diluted earnings per share was \$0.31; non-GAAP diluted earnings per share was a loss of \$(0.06)
- GAAP net income was \$129.9 million; non-GAAP net loss was \$(22.3) million
- Adjusted EBITDA was \$(22.2) million
- GAAP results include a gain from the calculated fair value of contingent acquisition liabilities where future earnout shares
  are marked-to-market on a quarterly basis based on the company's stock price. Non-GAAP measures exclude this nonoperating/non-cash impact.

"Our distinctive value proposition in conversational voice AI across an increasingly diverse industry base is manifesting real returns and outcome-based results for our end customers," said Nitesh Sharan, CFO of SoundHound AI. "Our addressable and serviceable market continues to expand meaningfully, and we are capturing more of it with accelerating momentum."

#### **Business Highlights**

- **Agentic AI:** Unveiled Amelia 7.0, allowing businesses to harness the power of full Agentic AI with category-leading voice technology. The platform marks a leap forward, with smart AI agents that reason and perform complex tasks with humanlike interactions.
- **Voice Commerce:** Voice commerce solution has now integrated dozens of restaurant brands and is running pilots and POCs with multiple automakers, including the innovation team at one of the world's largest automotive brands.
- **Restaurants:** Expanded partnership with one of the largest pizza chains in the US, providing our phone answering and AI solutions to thousands of locations.
- Added locations with existing brands, such as Habit Burger, Casey's, Firehouse Subs, Five Guys, White Castle and McAlister's, among others. Continued expansion across Burger King UK locations together with strategic partner, Acrelec.
- **Automotive:** Joined forces with Tencent Intelligent Mobility to bring world class conversational AI to the Intelligent Cockpits of global auto brands. Participated in NVIDIA GTC 2025, expanding its joint offering of SoundHound's voice assistant leveraging generative AI on the edge running on NVIDIA Drive AGX<sup>TM</sup>.
- **Healthcare:** Renewed or expanded with three customers this quarter, including a prominent medical billing company, a healthcare provider that brings test results to the patient at home, and a healthcare provider in the midwest that owns and operates a dozen hospitals. Three of the new healthcare deals won in Q4 2024 are now live.
- Retail: Signed strategic pilots with multiple top U.S. fitness chains and leading home services franchises, unlocking potential for thousands of locations and positioning Soundhound Smart Answering as a leading solution for multi-unit operations.
- **Energy:** Launched a new AI Agent to transform the customer experience of a large utilities company we signed in Q4 2024. Joined forces with PowerConnect.AI to bring voice AI agents to the more utilities businesses.
- **Information Technology:** Renewed contracts with a Tokyo-based multinational company that offers services across various industries, and another large Tokyo-based company that delivers IT services, system integration, cloud computing, and information security.
- **Telecom:** Renewed contracts with a large British multinational telecommunications company, helping to power its employee IT support desk with our best-in-class AI agents.
- Travel and Hospitality: Signed a deal with the leading luxury resort developer in Latin America, offering an AI agent concierge for inbound and outreach services. The company also expanded with one the largest hotel chains in the world offering full-service hotels and resorts.
- **Financial Services:** Continued traction with some of the largest financial institutions in the world, including significant renewals across four financial institutions. Also signed one of the one of world's largest insurance companies in Europe.

Channel Partners: Worked together with channel partners, winning a large global agriculture OEM, a global tax
preparation company, and a North American travel and hospitality company. Additionally, the company expanded with a
large systems integrator and renewed with a large Japan-based multinational IT and services corporation with reseller
agreements.

#### Other Notable Highlights

- Partnered with Pindrop to bring powerful security and authentication tools to voice-powered AI agents.
- SoundHound AI was named an "exemplary" market leader for AIOps by ISG Research, outperforming industry leaders in overall performance.
- Participated in NVIDIA GTC 2025, featuring demos that spotlight voice innovation, including SoundHound's new voice commerce technology.
- · Unveiled its next-generation AI platform for restaurants, enhancing Dynamic Drive-Thru with omnichannel ordering
- SoundHound Chat AI Automotive introduced a new Brand Personalities feature
- Unveiled the first ever in-vehicle voice commerce platform that enables seamless voice-controlled food ordering on the go at CES 2025.

#### First Quarter 2025 Financial Measures<sup>1</sup>

#### **Three Months Ended**

(thousands, unless otherwise noted)		rch 31, 2025	M	larch 31, 2024	Change
Revenues	\$	29,129	\$	11,594	151 %
GAAP gross profit	\$	10,618	\$	6,925	53 %
GAAP gross margin		36.5%		59.7%	(23.2) pp
Non-GAAP gross profit	\$	14,807	\$	7,598	95 %
Non-GAAP gross margin		50.8%		65.5%	(14.7) pp
GAAP operating income (loss) <sup>2</sup>	\$	128,097	\$	(28,529)	549 %
Non-GAAP adjusted EBITDA	\$	(22,172)	\$	(15,404)	(44) %
GAAP net income (loss) <sup>2</sup>	\$	129,932	\$	(33,009)	494 %
Non-GAAP net loss	\$	(22,331)	\$	(20,227)	(10) %
GAAP net income (loss) per share 2.3	\$	0.31	\$	(0.12) \$	0.43
Non-GAAP net loss per share <sup>3</sup>	\$	(0.06)	\$	(0.07) \$	0.01

Please see tables below for a reconciliation from GAAP to non-GAAP.

#### Liquidity and Cash Flows

The company's total cash and cash equivalents was \$246 million at March 31, 2025, with no debt.

#### **Condensed Cash Flow Statement**

### **Three Months Ended**

(thousands)	Mar	ch 31, 2025	March 31, 2024		
Cash flows:		_			
Net cash used in operating activities	\$	(19,185)	\$	(21,948)	
Net cash used in investing activities		(162)		(3,788)	
Net cash provided by financing activities		67,010		142,698	
Effects of exchange rate changes on cash		(94)		103	
Net change in cash and cash equivalents	\$	47,569	\$	117,065	

#### **Business Outlook**

SoundHound reaffirms its full year 2025 revenue outlook to be in a range of \$157 - \$177 million.

#### **Additional Information**

For more information please see the company's SEC filings which can be obtained on the company's website at <u>investors.soundhound.com</u>. The financial statements will be posted on the website, and will be included when the company files its 8-K. The financial data presented in this press release should be considered preliminary until the company files its 10-Q.

#### **Conference Call and Webcast**

GAAP-only operating income includes a significant impact from the calculated fair value of contingent acquisition liabilities where future earn-out shares are marked-to-market on a quarterly basis, and with the decrease in stock price at quarter-end the gain associated with this item was \$176 million in the first quarter. Non-GAAP measures exclude this non-operating/non-cash impact.

<sup>3)</sup> GAAP EPS above is reported on a diluted basis (Basic GAAP EPS is \$0.33). Non-GAAP EPS above is reported on basic and diluted basis.

Keyvan Mohajer, Co-Founder and CEO, and Nitesh Sharan, CFO will host a live audio conference call and webcast today at 2:00 p.m. Pacific Time/5:00 p.m. Eastern Time. A live webcast and replay will be accessible at <a href="investors.soundhound.com">investors.soundhound.com</a>.

#### About SoundHound AI

SoundHound (Nasdaq: SOUN), a global leader in conversational intelligence, offers voice and conversational AI solutions that let businesses offer incredible experiences to their customers. Built on proprietary technology, SoundHound's voice AI delivers best-in-class speed and accuracy in numerous languages to product creators and service providers across retail, financial services, healthcare, automotive, smart devices, and restaurants via groundbreaking AI-driven products like Smart Answering, Smart Ordering, Dynamic Drive Thru, and Amelia AI Agents. Along with SoundHound Chat AI, a powerful voice assistant with integrated Generative AI, SoundHound powers millions of products and services, and processes billions of interactions each year for world class businesses. www.soundhound.com

#### **Forward Looking Statements**

This press release contains forward-looking statements, which are not historical facts, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In some cases, you can identify forward-looking statements by the use of words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predict," "potential," "continue," "likely," "will," "would" and variations of these terms and similar expressions, or the negative of these terms or similar expressions. These forward-looking statements include, but are not limited to, statements concerning our expected financial performance, our ability to implement our business strategy and anticipated business and operations, and guidance for financial results for 2025. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. As a result, readers are cautioned not to place undue reliance on these forward-looking statements.

Our actual results may differ materially from those expressed or implied by these forward-looking statements as a result of risks and uncertainties impacting SoundHound's business including, our ability to successfully launch and commercialize new products and services and derive significant revenue, our market opportunity and our ability to acquire new customers and retain existing customers, unexpected costs, charges or expenses resulting from our 2024 acquisitions, the ability of our 2024 acquisitions to be accretive on the company's financial results, and those other factors described in our risk factors set forth in our filings with the Securities and Exchange Commission from time to time, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

#### **Non-GAAP Measures of Financial Performance**

To supplement the company's financial statements, which are presented on the basis of U.S. generally accepted accounting principles (GAAP), the following non-GAAP measures of financial performance are included in this release: non-GAAP gross profit, non-GAAP gross margin, adjusted EBITDA, non-GAAP net loss and non-GAAP earnings per share.

The company believes that providing this non-GAAP information in addition to the GAAP financial information allows investors to view the financial results in the way the company views its operating results. The company also believes that providing this information allows investors to not only better understand the company's financial performance, but also, better evaluate the information used by management to evaluate and measure such performance.

As such, the company believes that disclosing non-GAAP financial measures to the readers of its financial statements provides the reader with useful supplemental information that allows for greater transparency in the review of the company's financial and operational performance.

The company defines its non-GAAP measures by excluding certain items:

The company arrives at non-GAAP gross profit and non-GAAP gross margin by excluding (i) amortization of intangibles (including acquired intangible assets) and (ii) stock-based compensation.

The company arrives at adjusted EBITDA by excluding (i) total interest and other income/(expense), net, (ii) income taxes (benefits), (iii) depreciation and amortization expense (including acquired intangible assets), (iv) stock-based compensation, (v) change in fair value of contingent consideration for business acquisition, and (vi) acquisition-related costs.

The company arrives at non-GAAP net loss and non-GAAP net loss per share by excluding (i) depreciation and amortization expense (including acquired intangible assets), (ii) stock-based compensation, (iii) change in fair value of contingent consideration for business acquisition, (iv) change in fair value of derivative, and (v) acquisition-related costs.

Reconciliations of GAAP to these adjusted non-GAAP financial measures are included in the tables below. When analyzing the company's operating results, investors should not consider non-GAAP measures as substitutes for the comparable financial measures prepared in accordance with GAAP.

To the extent that the company presents any forward-looking non-GAAP financial measures, the company does not present a quantitative reconciliation of such measures to the most directly comparable GAAP financial measure (or otherwise present such

## First Quarter Reconciliation of GAAP Gross Profit to Non-GAAP Gross Profit and GAAP Gross Margin to Non-GAAP Gross Margin

#### **Three Months Ended**

(thousands, unless otherwise noted)	March 31, 2025		March 31, 2024		
GAAP gross profit <sup>1</sup>	\$	10,618	\$	6,925	
Adjustments:					
Amortization of Intangibles		4,046		521	
Stock-based compensation		143		152	
Non-GAAP gross profit	\$	14,807	\$	7,598	
GAAP gross margin		36.5%		59.7%	
Non-GAAP gross margin		50.8%		65.5%	

<sup>1)</sup> GAAP gross profit is calculated by subtracting the cost of revenues from revenues.

#### First Quarter Reconciliation of GAAP Net Loss to Non-GAAP Adjusted EBITDA

#### **Three Months Ended**

(thousands)	March 31, 2025		Ma	arch 31, 2024
GAAP net income (loss)	<u>\$</u>	129,932	\$	(33,009)
Adjustments:				
Total other income (expense), net <sup>1</sup>		(2,654)		4,185
Income taxes/(benefits)		819		295
Depreciation and amortization		7,755		1,471
Stock-based compensation		17,440		6,979
Change in fair value of contingent acquisition liabilities		(176,100)		4,162
Acquisition-related expenses		636		513
Non-GAAP adjusted EBITDA	\$	(22,172)	\$	(15,404)

<sup>1)</sup> Includes other income, net of \$2.9 and \$1.5 million for the three months ended March 31, 2025 and 2024, respectively.

### First Quarter Reconciliation of GAAP Net Loss to Non-GAAP Net Loss and Non-GAAP Net Loss Per Share

#### **Three Months Ended**

(thousands, unless otherwise noted)	March 31, 2025		March 31, 2024		
GAAP net income (loss) attributable to SoundHound common shareholders	\$	129,227	\$	(33,352)	
Adjustments:					
Depreciation and amortization		7,755		1,471	
Stock-based compensation		17,440		6,979	
Change in fair value of contingent acquisition liabilities		(176,100)		4,162	
Change in fair value of derivative		(1,289)			
Acquisition-related expenses		636		513	
Non-GAAP net loss	\$	(22,331)	\$	(20,227)	
Basic			<u>,                                      </u>		
GAAP net income (loss) per share <sup>1</sup>	\$	0.33	\$	(0.12)	
Adjustments	\$	(0.39)	\$	0.05	
Non-GAAP net loss per share <sup>2</sup>	\$	(0.06)	\$	(0.07)	
Diluted					
GAAP net income (loss) per share <sup>1</sup>	\$	0.31	\$	(0.12)	
Adjustments	\$	(0.37)	\$	0.05	
Non-GAAP net loss per share <sup>2</sup>	\$	(0.06)	\$	(0.07)	

<sup>1)</sup> Weighted average common shares outstanding (basic) for the three months ended March 31, 2025 and 2024, were 393,893,313 and 286,596,559, respectively. Weighted average common shares outstanding (diluted) for the three months ended March 31, 2025 and 2024, were 414,156,455 and 286,596,559, respectively.

Weighted average common shares outstanding (basic) for the three months ended March 31, 2025 and 2024, were 393,893,313 and 286,596,559, respectively. Weighted average common shares outstanding (diluted) for the three months ended March 31, 2025 and 2024, were 393,893,313 and 286,596,559, respectively.

## **Investors:**

Scott Smith 408-724-1498 IR@SoundHound.com

## Media:

Fiona McEvoy 415-610-6590 PR@SoundHound.com

## SOUNDHOUND AI, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

		March 31, 2025		December 31, 2024
		(Unaudited)		
ASSETS		()		
Current assets:				
Cash and cash equivalents	\$	245,809	\$	198,240
Accounts receivable, net of allowances of \$1,538 and \$726 as of March 31, 2025 and December 31, 2024, respectively		20,177		23,159
Contract assets and unbilled receivable, net		21,419		26,645
Other current assets		7,646		7,476
Total current assets		295,051		255,520
Restricted cash equivalents, non-current		676		676
Right-of-use assets		5,059		4,692
Property and equipment, net		1,053		1,239
Goodwill		101,210		101,704
Intangible assets, net		167,446		174,943
Deferred tax asset		5		4
Contract assets and unbilled receivable, non-current, net		12,270		12,879
Other non-current assets		4,766		2,296
Total assets	\$	587,536	\$	553,953
Total assets			=	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	6,720	\$	5,559
Accrued liabilities		18,076		26,291
Operating lease liabilities		2,064		1,898
Finance lease liabilities		40		49
Income tax liability		2,264		2,750
Deferred revenue		26,888		23,876
Other current liabilities		3,978		7,319
Total current liabilities		60,030		67,742
Operating lease liabilities, net of current portion		2,526		2,403
Deferred revenue, net of current portion		7,517		6,862
Contingent acquisition liabilities		113,147		286,898
Income tax liability, net of current portion		3,115		3,075
Other non-current liabilities		4,208		4,320
Total liabilities		190,543		371,300
Commitments and contingencies				
a. II. I. I				
Stockholders' equity:	_			
Series A Preferred Stock, \$0.0001 par value; 1,000,000 shares authorized; 0 and 0 shares issued and outstanding, aggregate liquidation preference of \$— and \$— as of March 31, 202 and December 31, 2024, respectively	15	_		_
Class A Common Stock, \$0.0001 par value; 455,000,000 shares authorized; 368,869,290 and 361,096,457 shares issued and outstanding as of March 31, 2025 and December 31, 202 respectively	4,	36		35
Class B Common Stock, \$0.0001 par value; 44,000,000 shares authorized; 32,535,408 and 32,535,408 shares issued and outstanding as of March 31, 2025 and December 31, 2024, respectively		3		3
Additional paid-in capital		1,209,871		1,125,470
Accumulated deficit		(813,128)		(943,060)
Accumulated other comprehensive income		211		205
Total stockholders' equity		396,993		182,653
Total liabilities and stockholders' equity	\$	587,536	\$	553,953

#### SOUNDHOUND AI, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(In thousands, except share and per share data) (Unaudited)

Three Months Ended March 31,

	March 31,		
	 2025		2024
Revenues	\$ 29,129	\$	11,594
Operating expenses:	 		
Cost of revenues	18,511		4,669
Sales and marketing	12,007		5,542
Research and development	24,756		14,878
General and administrative	18,407		10,267
Change in fair value of contingent acquisition liabilities	(176,100)		4,162
Amortization of intangible assets	3,451		605
Total operating expenses	 (98,968)		40,123
Income (loss) from operations	 128,097		(28,529)
Other expense, net:			
Interest expense	(235)		(5,664)
Other income, net	2,889		1,479
Total other income (expense), net	2,654		(4,185)
Income (loss) before provision for income taxes	 130,751		(32,714)
Provision for income taxes	819		295
Net income (loss)	\$ 129,932	\$	(33,009)
Earnings attributable to participating Class A Common Shares	(705)		
Cumulative dividends attributable to Series A Preferred Stock	 		(343)
Net income (loss) attributable to SoundHound common shareholders	\$ 129,227	\$	(33,352)
Other comprehensive income:			
Unrealized gains on investments	6		36
Comprehensive income (loss)	\$ 129,938	\$	(32,973)
Net income (loss) per share:			
Basic	\$ 0.33	\$	(0.12)
Diluted	\$ 0.31	\$	(0.12)
Weighted-average common shares outstanding:			
Basic	393,893,313		286,596,559
Diluted	414,156,455		286,596,559

## SOUNDHOUND AI, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

## Three Months Ended

	I	March 31,
	2025	2024
Cash flows used in operating activities:		
Net income (loss)	\$ 129,9	932 \$ (33,009
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	7,7	755 1,470
Stock-based compensation	17,4	440 6,979
Amortization of debt issuance cost		
Loss on disposal of property and equipment		31 —
Non-cash lease amortization		664 743
Foreign currency gain/loss from remeasurement	(1	160) (55
Change in fair value of contingent acquisition liabilities	(176,1	100) 4,162
Change in fair value of derivative	(1,2	289) —
Deferred income taxes		(1) (281
Other, net	Ģ	903 45
Changes in operating assets and liabilities:		
Accounts receivable, net	2,3	347 (1,248
Other current assets	(2	239) (533
Contract assets	5,8	816 939
Other non-current assets	(1,1	181) 93
Accounts payable	1,1	151 905
Accrued liabilities	(8,4	103) (673
Other current liabilities	(5	581) —
Operating lease liabilities	3)	836) (888
Deferred revenue	3,6	667 (1,606
Other non-current liabilities	(1	101) (222
Net cash used in operating activities	(19,1	(21,948
Cash flows used in investing activities:		
Purchases of property and equipment	(1	162) (99
Payment related to acquisition, net of cash acquired		<b>—</b> (3,689
Net cash used in investing activities	(1	(3,788

## SOUNDHOUND AI, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS – Continued

(In thousands) (Unaudited)

#### Three Months Ended March 31,

	March 31,			
	,	2025		2024
Cash flows provided by financing activities:				
Proceeds from sales of Class A common stock under the Sales Agreement and Second Equity Distribution Agreement		67,707		137,274
Proceeds from exercise of stock options and employee stock purchase plan		666		8,887
Proceeds from warrants exercised		13		_
Payment of financing costs associated with the Sales Agreement and Second Equity Distribution Agreement		(1,355)		(3,435)
Payments on finance leases		(21)		(28)
Net cash provided by financing activities		67,010		142,698
Effects of exchange rate changes on cash		(94)		103
Net change in cash, cash equivalents, and restricted cash equivalents		47,569		117,065
Cash, cash equivalents, and restricted cash equivalents, beginning of period		198,916		109,035
Cash, cash equivalents, and restricted cash equivalents, end of period	\$	246,485	\$	226,100
Reconciliation to amounts on the condensed consolidated balance sheets:				
Cash and cash equivalents	\$	245,809	\$	211,744
Non-current portion of restricted cash equivalents		676		14,356
Total cash, cash equivalents, and restricted cash equivalents shown in the condensed consolidated statements of cash flows	\$	246,485	\$	226,100
Supplemental disclosures of cash flow information:				
Cash paid for interest	\$	2	\$	3,539
Cash paid for income taxes	\$	1,230	\$	727
Noncash investing and financing activities:				
Conversion of Series A Preferred Stock to Class A common stock	\$		\$	12,090
Deferred offering costs reclassified to additional paid-in capital	\$	69	\$	<u> </u>
Property and equipment acquired under accrued liabilities	\$		\$	83
Fair value of Class A common stock and deferred equity consideration issued to acquire SYNQ3	\$	_	\$	10,295
Fair value of contingent earnout consideration to acquire SYNQ3	\$	_	\$	1,676
Fair value of contingent holdback consideration to acquire SYNQ3	\$		\$	981
Fair value of deferred cash consideration under SYNQ3 acquisition	\$	_	\$	143
Unpaid deferred offering cost	\$		\$	200